

# VALUE ADDED BENEFITS

## FOR NORTH MEMBERS



[www.nepia.com/our-services/value-added-benefits](http://www.nepia.com/our-services/value-added-benefits)



@NorthPandIClub



NorthPandIClub



The North of England P&I Association Limited



North P&I Club

# MEMBER BENEFITS

As a member of North P&I Club you have access to a variety of additional benefits and services, ranging from legal support through to crisis communications management.

We are always looking for additional benefits and services to assist you in the day to day running of your business, helping to make your life easier.

 No Charge

 Discounted

These benefits include:



### LEGAL

Global Legal Navigator 

Writ Search Facility (for MoA contracts) 



### DUE DILIGENCE

Check Before Fixing 



### INCIDENT MANAGEMENT

Navigate Response - Crisis Communications Management 

### THE RIGHT CREW

Pre-Employment Medical Scheme 

First Call 

Post-Repatriation Medical Programme (PRM) for Filipino Seafarers 

Seagull Crew Evaluation and Benchmarking Tool 

Mind Matters - Mental Health & Emotional Wellbeing at Sea 



### SAFETY & SECURITY

SCORA - Safety Culture ORganisational Assessment' 

CSO Alliance 

Maritime Incidents and Threats Picture 

HACyberLogix Evaluation System 



# LEGAL

## Global Legal Navigator (GLN)

GLN is a unique system which features over 80 frequently asked legal questions, answered by qualified lawyers (known as GLN Contributors) from over 60 countries around the world. GLN aims to provide Members with a quick and easy reference point when considering a legal topic in a particular jurisdiction. The questions that are answered range from liens to personal injury, covering a wide range of countries and well-known shipping jurisdictions including England, Singapore and China. Members can access the system via **North Online**.

*“ Quick and easy reference for legal topics ”*

## Writ Search Facility (MoA) Contracts

Members who take out additional cover for MoA risks are entitled, free of charge, to writ searches in Australia, Canada, England, Hong Kong, New Zealand, Singapore and South Africa to check, prior to purchasing a ship, whether any writs have been issued and which have yet to be served upon the ship. These jurisdictions allow a writ to survive the sale of a ship and this facility provides an invaluable opportunity to reduce the risk of purchasing a ship which subsequently turns out to have outstanding claims which could result in the ship being arrested after the sale.

*“ Free writ searches when you take out MoA Cover ”*

Please contact our FD&D team for more information.

[www.nepia.com/FD&D](http://www.nepia.com/FD&D)



# DUE DILIGENCE

## Check Before Fixing



Members can contact the FD&D team for assistance on check before fixing with new contracting parties like charterers. Members of the FD&D Class also have free access to the International Maritime Bureau's "chartering experience" database which offers information about Charterers to whom a Member may not have previously fixed and which, coupled with Club's other sources of information, will be of invaluable assistance in any "check before fixing" enquiries.

**Please contact our FD&D team for more information.**

[www.nepia.com/FD&D](http://www.nepia.com/FD&D)

*" check contracting parties before you commit "*

# INCIDENT MANAGEMENT

## Crisis Communications Management

Managing an incident well goes a long way to protecting the reputation of your staff and company. Expert advice and immediate support is invaluable when faced with the media and impact of social media. North's Members receive a 20% discount on crisis communications and media management with Navigate Response.

Navigate Response is a global crisis communications network specialising in the shipping industry and therefore understand your business and the challenges you will come up against following an incident.

**Please contact your Underwriter at the Club for more information.**

[www.nepia.com/contact](http://www.nepia.com/contact)

*"Will you be able to handle the media in the event of an incident on board one of your ships?"*

# THE RIGHT CREW

## Pre-Employment Medical Scheme

Although crew illness claims do arise, many could be avoided if the seafarer had undergone a comprehensive pre-employment medical examination by a reliable specialist clinic. In order to reduce incidents and ensure the good health of crew, North runs two enhanced pre-employment medical programmes, one in the Philippines and one in the Ukraine.

## First Call – Crew Medical Treatment in the USA

First Call is a medical service for crew injury and illness in the USA. In conjunction with partners Hudson Tactix and Shuman Consulting, North encourages Members to use this dedicated medical treatment service. Covering a number of ports across the east, west and southern USA, Masters are encouraged to call the First Call telephone numbers and our partners will arrange medical attention, transport and treatment.

## Post-Repatriation Medical Programme (PRM) for Filipino Seafarers

This service provides an efficient, high quality treatment for seafarers to avoid excessive costs, in particular for any unnecessary treatment. North is working with Ship to Shore Medical Assist and Shiphealth Inc., both of which are recommended Post Repatriation Medical facilities in Manila.



*“ Efficient  
high-quality  
treatment  
for Filipino  
seafarers ”*

## Crew Evaluation & Benchmarking

North has partnered with Seagull Maritime AS – a leading provider of competence management solutions and e-learning material for seafarers – to encourage Members to improve knowledge and training of crew through using Seagull's crew evaluation system (CES) and benchmarking service. North's Members receive a 25% discount on the standard fee.

*“ Assist in finding the right crew for your operation ”*

## Mind Matters – Mental Health & Emotional Wellbeing at Sea

The mental health and emotional wellbeing of seafarers is an important issue and North has a range of resources aimed at supporting Members and their crew:

- My Mind Matters website: a resource directly for ship's crew – providing information and resources for the emotional welfare of seafarers. Please visit: [www.mymindmatters.club](http://www.mymindmatters.club)
- Mind Call Helpline: Through ISWAN, North has funded a confidential and dedicated emotional support helpline for seafarers on North entered vessels. The Helpline is available 24/7, 365 days a year. The Mind Call team speaks: Arabic, Chinese, French, Hindi, Russian, Spanish and Tagalog as well as English and crew can request a call back, use live chat or send an email instead. Please visit: [www.mindcall.org](http://www.mindcall.org)

*“ North has a range of resources aimed at supporting Members and their crew ”*

Please visit our website for more information:  
[www.nepia.com/right-crew](http://www.nepia.com/right-crew)

# SAFETY & SECURITY

## SCORA - Safety Culture ORganisational Assessment'

North has partnered with safety consultancy Green-Jakobsen to develop an online safety culture self-assessment tool (SCORA) to assist Members in assessing and developing their safety practices and culture. The assessment is built around a management level online survey for those managers, both ashore and afloat, who have a direct input into vessel safety and performance. The report generated from the survey provides an overview of the company's organisational safety capacity in a number of key safety areas.

*“ Intelligence resource - check global threats ”*

## Company Security Officer (CSO) Alliance

Founded in the UK in 2012, the CSO Alliance is a global members-only risk management platform for company security officers to exchange ideas and information, improving their understanding of risk faced by their crews. Their online CSO community manage the security of over 6,000 ships. North's Members receive a 60% reduction in membership fees.

**Please contact our loss prevention team at [loss.prevention@nepia.com](mailto:loss.prevention@nepia.com)**

## Maritime Threats & Incidents (MTI)

Brought to you by Gray Page in partnership with North, the MTI Picture is a freely available intelligence resource providing information, analysis and assessments relating to the commercial risks and physical threats faced by the shipping industry.

**Please visit [www.nepia.com](http://www.nepia.com) for more information and to access your Members' area.**

## HACyberLogix Evaluation System



Many shipping companies are poorly equipped to evaluate their exposure to cyber risks and the resilience of their systems on board and ashore. Reputable consultants who understand the complexities of both shipping and cyber are in short supply and expensive. The HACyberLogix platform enables Members to develop an understanding and measurement of their organisation's policies, processes, procedures, and technologies that contribute to their cybersecurity stance.

The platform will provide owners with the ability to assess where resources are best utilised.

**Please visit [www.nepia.com](http://www.nepia.com) for more information and to access your Members' area.**



***“Evaluate your exposure to cyber risks”***

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