

CIRCULAR REF: 2012/005

**CIRCULATED TO ALL MEMBERS, BROKERS AND DIRECTORS
ATTENTION INSURANCE DEPARTMENT**

**20 JANUARY 2012
PAJ/AAW/KAH**

NORTH OPENS BRANCH OFFICE IN JAPAN

We are pleased to announce that on 11 January 2012, the Japanese Government granted North a business license, authorising the establishment of our branch office in Tokyo. The office is expected to be in operation in the first quarter of 2012.

North commenced business relationships with Japanese and Japan related shipowners in 2006 and the establishment of the branch office demonstrates our commitment to providing high levels of service to our Members in the region.

Initially offering claims support and closer liaison with our Japanese Members and potential Members, our Tokyo office will be staffed in the first instance by:

- Mr. Kunio Fukumoto - General Manager, Marketing
- Mr. Masaki Ida - Deputy General Manager, Marketing and Claims
- Mr. Malcolm Allinson - Deputy General Manager, Claims
- Mr. Tatsuya Nagai - Senior Executive (Accounting and Administration)

Fukumoto san, an experienced underwriting manager in various companies (but principally with Mitsui Sumitomo) for over 30 years, will head the office. Ida san and Malcolm Allinson will primarily be responsible for claims handling and risk management/loss prevention initiatives. Nagai san will be responsible for the general administration of the office.

Full contact details for all of the staff in our Tokyo office will be released shortly via North's website and published in our 2012/13 publications. The address of the branch office and principal telephone contact number is as follows:

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AA WILSON and PA JENNINGS

JOINT MANAGING DIRECTORS - North Insurance Management Limited

As Managers on behalf of the North of England P&I Association Limited