

CAREERS AT NORTH

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The North of England P&I Association Limited (North) is a leading global marine insurer providing P&I, FD&D, war risks and ancillary insurance to ships, totalling 131 million GT of owned tonnage. North acquired Sunderland Marine (SMI) in 2014 and formed the North Group. Through SMI, North is also a leading insurer of fishing vessels, small craft and aquaculture (fish farming) risks.

The Standard & Poor's 'A' rated Club is based in Newcastle upon Tyne, UK with regional offices in Greece, Hong Kong, Japan and Singapore and SMI offices worldwide.

Thank you for considering North as part of your career. We've tried to pack as much as we can into this guide to help you with your decision and we hope that you will find it useful!



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MEET OUR JOINT MANAGING DIRECTORS

As a leading club in the International Group of P&I Clubs we are renowned for the excellent service we provide our shipowner Members and we know we couldn't do this without our highly-skilled, committed people.

We believe that each and every one of our colleagues has a role to play in our aim to be world-leaders in the marine insurance industry.

We work hard to ensure we are providing the best training and support to staff, as well a high quality working environment and great benefits.

Alan Wilson and Paul Jennings

Joint Managing Directors



WHAT WE DO...

If the world of maritime insurance is a change in direction for you, you may not be aware of exactly what we do...

Providing Service

As a mutual, we work solely in the interests of our Members who are mainly shipowners or those chartering ships.

11.5%

of the International Group's (IG) owned tonnage is insured by North. Altogether, the 13 IG clubs provide cover for approximately **90%** of the world's ocean-going tonnage.

We aim to be a world-leading marine insurance group, providing the highest quality of cost-effective service

Loss Prevention

Our Loss Prevention department provide direct support to Members, including tailored advice, technical seminars, training and a wide range of publications.

Claims Handling

Our claims teams handle **P&I** and **FD&D** insurance claims brought to us by our Members.

Sunderland Marine

Through our acquisition of Sunderland Marine, we are also a leading insurer of fishing vessels, small craft and aquaculture (fish farming) risks.

WHO WE ARE

In order to provide the highest quality service to our Members, North is made up of a number of professional teams with highly-skilled, committed people.



*Staff numbers correct at August 2016.

THE JOURNEY SO FAR...



Building the North name 1902

By 1902 our membership was something of a 'who's who' of British Shipping; including Andrew Weir & Co, Ropners and Rundmans to name a few. It is no surprise that at this time we had become the leading P&I Club in the UK.



Pioneering new ways of working 1988

We began to pioneer new developments including our own Loss Prevention service which has since become the benchmark for all clubs followed by our own in-house FD&D service which still remains unique today.

Industry Standard 2010

We were involved in the set-up of an industry standard qualification – the International Group Qualification, designed to enhance the knowledge of those working in the marine insurance sector.



1860



Founded on the Quayside 1860

Although our history began in at least 1860, our roots can be traced back to one of the very small mutual clubs that existed along England's north east coast in the early 19th Century.

1900



London Group of Clubs 1965

On 20 February 1965 we joined the influential London Group of Clubs, which was the forerunner of today's International Group of P&I Clubs.

1950

2000



Sunderland Marine 2014

Our merger with Sunderland Marine has increased the range of products and services offered to include cover for smaller vessels and Aquaculture (fish farming) risks.

2016

WHAT WE CAN OFFER YOU...

Competitive Salary

Our salaries are regularly benchmarked against others in the industry to ensure we are offering a salary which is attractive to you.



Private Healthcare Cover

Cover is provided for you, with the option to add family members at a discounted rate.



Generous Pension Provision

Our generous pension scheme attracts matched employer contributions to boost the amount you pay into your pension each month. On top of this there are extra contributions to be gained if you opt to make your pension payment via our Salary Sacrifice scheme.



Performance Related Pay Increases & Discretionary Bonus

So the more you put into your role the more you will get out.



Competitive Holiday Scheme

Our holidays start at 25 days and increase with service. We also offer the option to purchase more leave if you need it.



Gym and Shower Facilities

Offered free of charge to staff within our Newcastle head office to help you stay fit and active.



Subsidised Car Parking

Offered for those working at our Newcastle office.



Life Cover

A generous cover scheme is provided.



Family Leave

We recognise that during the course of your working life you may need time off for family commitments and we support this in every way we can.

Family leave is offered including generous enhanced maternity and adoption leave schemes.



Flexible Working

While shipping operates 24/7, we recognise that everyone needs to balance their working life with time for friends, family and leisure activities.

Here at North we are open to being flexible with your working patterns to allow you to fit work with your other commitments. Our normal office hours are 09:00 - 17:00 however we're open to discussing variations to working patterns. We will consider requests for differing working times, part time arrangements and in some cases home working can also be accommodated.



*Please note the above terms may differ for those on overseas contracts

LOCATION, LOCATION...

We love our home and we hope you do too!

At our head office on Newcastle's Quayside we have created the perfect working environment for our people.

OUR HEAD OFFICE...

- Modern, spacious open-plan offices offering views of the River Tyne and the world-famous Millennium Bridge.
- A place to eat and relax in our spacious Atrium.
- Well-equipped gym on site with both weights and cardio equipment.
- Self-service kitchens throughout the building.
- Free tea, coffee and fruit provided.
- A wide range of meeting rooms.
- Company subsidised car parking within five minutes' walk of the office.
- Situated within walking distance of Newcastle's Metro train network and central train station.
- 15 minutes stroll from Newcastle's city centre.



LIVING IN THE NORTH EAST...



The north east of England has been our home for over 150 years and we're proud of our northern roots. Whether it's city living or an escape to the country you're looking for, the north east has it all...



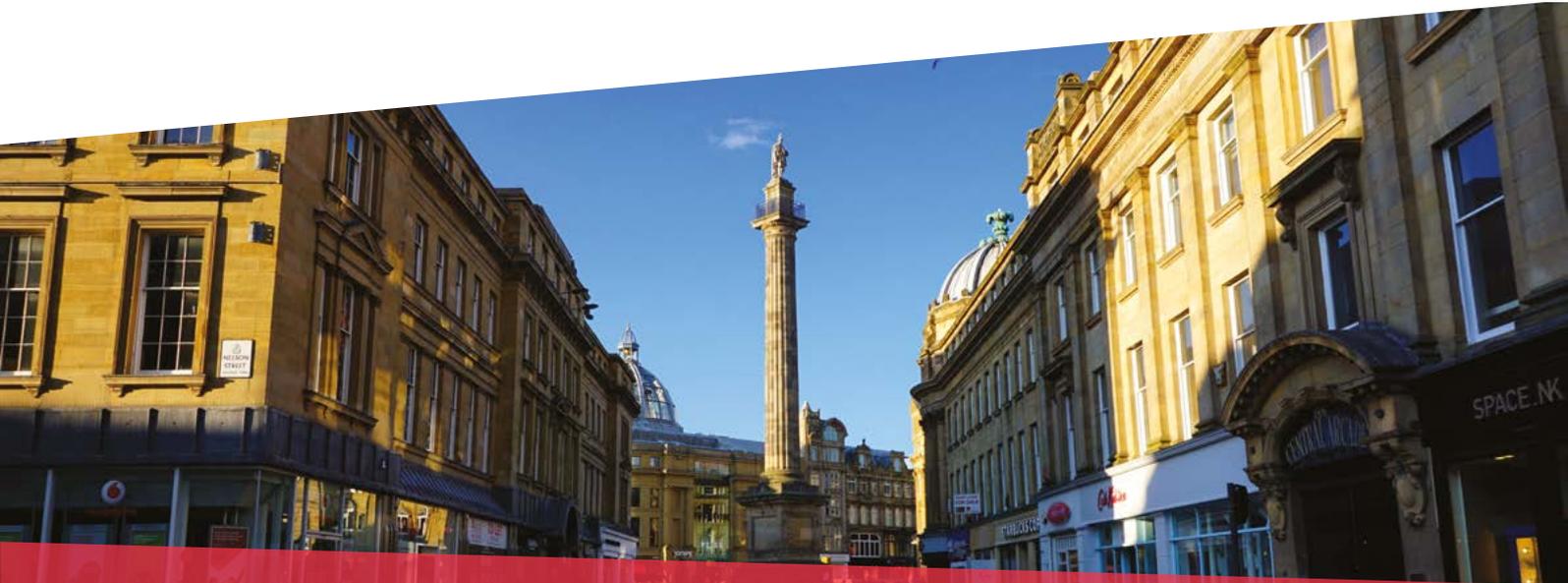
Transport

Newcastle is home to a major train station and international airport so getting to and from the region couldn't be easier. Direct trains to London can take just 2 hours 45 minutes and there are daily flights to most UK airports.

Education

Newcastle offers a range of high-quality public and private schools, including independent schools – Royal Grammar and Dame Allan's. It is also home to the University of Newcastle, one of the country's top universities.

CITY LIVING...



Newcastle is a city with a rich history, in recent years it has grown into a metropolitan hub with a lot to offer. From world-class cultural venues such as the Sage Music centre to award-winning restaurants and bars, there truly is something for everyone.



Northern Coastline

Newcastle sits on the north east coastline and is home to award-winning beaches such as Long Sands at Tynemouth. Sunday mornings see walkers flock to the beach and then up to Tynemouth's picturesque high street to warm up in one of its many tea rooms and bistros.



Suburban Homes & Local Attractions

There are many attractive suburbs all within a short commute to North's head office. Gosforth and Jesmond are famed for their Victorian and Edwardian homes, while Tynemouth and Whitley Bay have a mixture of period properties and more modern family homes, some of which are on the seafront. House prices in the north east are significantly lower than some areas in the south, so you could get a lot more for your money.



Culture & Nightlife

Our cultural hot-spots include the Theatre Royal, the Baltic Centre for Contemporary Art and the O2 Academy. There's also plenty to keep kids and grown-ups occupied in and around Newcastle including Jesmond Dene, Seven Stories Children's library, Eldon Square and the Metrocentre for shopping and much more!

RURAL ESCAPES...



The nearby county of Northumberland is home to several scenic towns all within a commutable distance to our office.



Durham



Morpeth



Rothbury

Northumberland has over 30 miles of beaches and many places to explore, including over 70 castle sites, Hadrian's Wall, Alnwick Gardens and the Farne Islands.



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'DSC9605_DxO2' Newcastle University building by Denkrahm
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